

28 – 30 November 2023 | India Expo Centre, Greater Noida, Delhi NCR

# Post Show Report 2023

**Thank you for joining us at CPHI & PMEC India 2023!**

The 16th edition of CPHI & PMEC India was a resounding success, boasting record-breaking attendance and participation from attendees and exhibitors worldwide. We extended an invitation to the global pharmaceutical community to gather under one roof for three days of networking, aiming to build significant alliances and drive advancements in the pharmaceutical sector.

**Interested in our 2024 edition?**

[Register here](#)

## Contact info

**Contact International enquiries:**  
salesoperations@informa.com

**For enquiries from India, please contact:**  
Ketki.Karkhanis.IN@informa.com

     @CPHI #CPHIIndia #PMECIndia



# Visitor facts and figures

Your participation, enthusiasm, and engagement made this event an incredible success as well as a platform for making many new connections and strengthening relationships. This year's event was characterised by an atmosphere of innovation and collaboration.

Take a look at the event highlights:

## CPHI & PMEC India

2023 in numbers



**44,597**

Visitors in attendance



**116**

Countries represented



**1,400**

Exhibiting companies



**100k+**

m2 Exhibition space

### Top 20 attendee countries:



1. India



6. United States of America



11. Myanmar



16. China



2. Nepal



7. South Korea



12. Philippines



17. Iraq



3. Bangladesh



8. United Arab Emirates



13. Sri Lanka



18. Italy



4. Iran



9. Vietnam



14. Yemen



19. Uzbekistan



5. Japan



10. Egypt



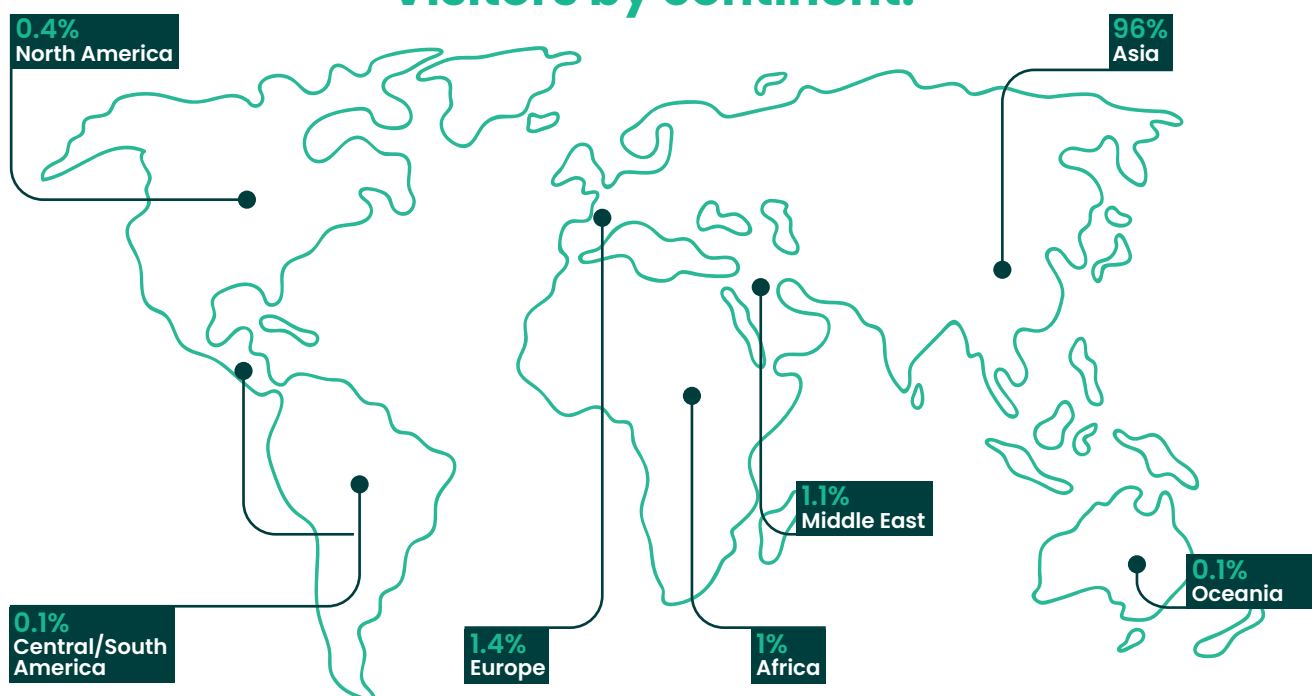
15. United Kingdom



20. Malaysia

# Visitor facts and figures

## Visitors by continent:



## Key Objectives for attending:

• Find new suppliers	19%
• Network with industry peers	13%
• Source new products	12%
• Find new partners for future collaboration	10%
• Meet existing contacts	8%
• Use matchmaking feature/Meet new connections	8%
• Collect market information	8%
• Attend content sessions	7%

## Job Positions:

C-Suit executives 46% of total attendees

Director / Head	20%
SVP / VP	16%
EVP / AVP	12%
President / CEO / MD	10%
Owner / PROPRIETOR / Founder / Chairman	10%
Consultant / Partner	8%
C Suites / COO / CMO / Board Director	8%

## Visitor Purchasing Power:

**79%** of all attendees have purchasing power

Make Purchase	30%
Authorise Purchase	24%
Influence Purchase & Specify Suppliers	25%

## Visitors main areas of interest:

• Pharmaceutical Machinery & Technology	19%
• APIs	13%
• Finished Dosage Forms	12%
• Pharmaceutical Packaging	10%
• Biopharmaceuticals	8%
• Generic APIs	8%
• Custom Manufacturing	8%
• Excipients	7%
• Intermediates, Fine and Specialty Chemicals	7%
• Contract Services - Contract Services	19%
• Laboratory and Analytical Equipment	6%
• Clinical Trials Stages 1-4, CRO, Clinical Data	6%
• Natural Extracts	5%
• Pharmaceutical Products/ATC Coding	3%



**Companies in attendance include:**

**Mankind Pharma**  
**Cipla Ltd**  
**Sun Pharmaceutical Industries Ltd**  
**SRF limited**  
**Zydus lifesciences Limited**  
**ACG Glatt (India) Engineering Pvt. Ltd.**  
**Mylan Laboratories**  
**Felix Generics Pvt Ltd**  
**Alembic Pharmaceuticals Limited**  
**Amneal Pharmaceuticals**  
**Jubilant Generics Limited**  
**Alembic Pharmaceuticals Ltd**  
**INCEPTA**  
**PHARMACEUTICALS LTD**  
**Fresenius Kabi Oncology Limited**  
**Alkem Laboratories Ltd.**  
**Dr. Reddy's**  
**Apex Laboratories**  
**Dr. Reddys Laboratories**  
**Aurobindo Pharma Ltd**  
**Teva**  
**Sanofi**  
**Abbott**  
**Torrent Pharmaceuticals Ltd**  
**BASF**  
**Lupin Ltd**

“My event experience was enlightening, as I had the opportunity to engage with key stakeholders, attend insightful seminars, and explore a diverse range of pharmaceutical products and services. The atmosphere was bustling with innovation and knowledge-sharing, providing a comprehensive understanding of the industry’s trends and prospects. Overall, it was an invaluable experience that offered profound insight into the dynamic world of pharmaceuticals.”

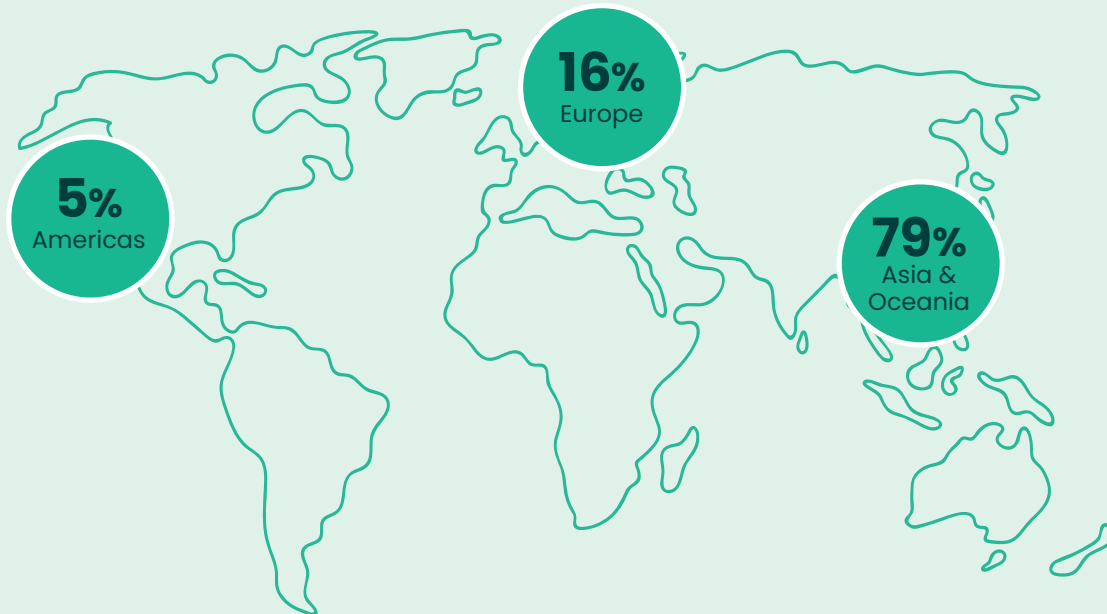
Somnath Dewangan, Packaging Development Specialist at Zydus Cadila

“I would say this is the best event I have ever experienced. So many people around me coming to my booth asking for business collaboration. It’s the biggest and best platform to showcase your company, brand and services in India.”






Chinmay Sukesh Gupta, Exhibitor, Orley Laboratories Pvt Ltd

# CPHI & PMEC India Exhibitor Profile




## Exhibitors per continent:



## Top 10 exhibiting countries:

- |   |   |
|---|---|
|  1. India       |  6. Belgium        |
|  2. Germany     |  7. France         |
|  3. Italy       |  8. United Kingdom |
|  4. USA         |  9. Japan          |
|  5. Switzerland |  10. Singapore     |

## Exhibitor Facts

-  **92%** of exhibitors are satisfied with their experience
-  **98%** are likely to exhibit at CPHI & PMEC India again in the future
-  **72%** NPS score

## CPHI India exhibitors include:

- Hetero Labs Ltd
- Signet Excipients Pvt Ltd
- Morepen Laboratories Ltd
- MSN Laboratories Pvt Ltd
- Akums Drugs and Pharmaceuticals Ltd
- Dr. Reddys Laboratories Ltd
- Sekhmet Pharmaventures Pvt Ltd
- West Bengal Chemical Industries Ltd
- Oceanic Pharmachem Pvt Ltd
- Neogen Chemicals Ltd
- Biophore India Pharmaceuticals Pvt Ltd
- Lonza Capsules & Health Ingredients

## PMEC India exhibitors include:

- ACG
- Cadmach Machinery Co. Pvt Ltd
- Ace Technologies & Packaging Systems Pvt Ltd
- Fette Compacting Machinery India Pvt Ltd
- Glatt Systems Pvt Ltd
- Accupack Engineering Pvt Ltd
- Bowman & Archer Pharma Machines India Pvt Ltd
- Elmach Packages (India) Pvt Ltd
- Jekson Vision Pvt Ltd
- NKP Pharma Pvt Ltd
- Snowbell Machines Pvt Ltd
- Food & Pharma Specialities
- Parle Global Technologies Pvt Ltd
- Gansons Pvt Ltd
- Gerresheimer Pharmaceutical Packaging Mumbai India Pvt Ltd

## Key Objectives for Exhibiting:

- 29% Assessing the competition
- 42% Demonstrate your products / services
- 30% Entering a new market
- 58% Generate new sales leads
- 50% Increase brand awareness
- 46% Keeping up to date with the industry
- 36% Launch new products / services
- 36% Maintaining your position in the industry
- 68% Make new business contacts
- 59% Meet with existing clients



## Exhibitors shared their insights when reflecting on their 2023 experience:

**“We have been exhibiting at CPHI & PMEC India for 4 years. We have seen a lot of improvement in our client base and in meeting targeted customers face to face during CPHI.”**

Krishnamacharya Mudumbai, Operating Partner, VINEETA ORGANICS

**“Participating in CPHI & PMEC not only facilitated business opportunities but also provided a platform to stay abreast of industry trends. Attending seminars and presentations enriched my understanding of the pharmaceutical landscape, contributing to our company’s strategic planning and future endeavours.”**

Madhulika Singh, National Service Manager at MEHROTRA BIOTECH PVT. LTD.

**“Ah, exhibiting at CPHI & PMEC India was an incredible experience! It’s a bustling event where we showcased our latest innovations in pharmaceuticals. We met professionals, networked with experts, and delved into discussions about the industry’s trends and future. The platform was perfect for highlighting our products and services, connecting with potential collaborators, and exploring new business avenues. The energy and opportunities there were truly unmatched!”**

Nitin Joshi, Asst. Sales and Business development Manager, Sinopharm International Co., Ltd.

**“All Pharma needs in one place.”**

Dr. Prashanth Manohar Muthyala, Chief Business Officer, Chromachemie Laboratory Private Limited.

The CPHI & PMEC India Event seamlessly integrated diverse facets of the pharmaceutical industry through forums like Pharma Leaders Golf, Pharma Leaders Roundtable, India Pharma Awards, Pre-connect congress, and Women in Pharma, fostering a synergistic blend of business, leadership, innovation, knowledge exchange, recognition, and networking.

## Pre-Connect Congress

Pharma Connect Congress, propelled by impactful content, delivers a distinctive opportunity, uniting the industry to collectively envision the next growth phase of pharmaceuticals while fostering valuable networking experiences.



## Women in Pharma

At 'Empowering Excellence: Women in Pharma,' industry leaders convened for vibrant discussions, strategizing to elevate female representation and foster diversity in pharmaceuticals, emphasizing inclusive leadership's transformative potential.



## Pharma Leaders Roundtable

The Pharma Leaders Round Table at CPHI & PMEC India remains a distinguished, successful closed-door event, gathering senior leaders from top pharma companies for strategic, thought-provoking discussions over the years.



## India Pharma Awards

The India Pharma Awards, renowned for transparency and methodical processes, offer a prime platform to elevate your brand in the pharmaceutical sector, leveraging a neutral Jury Panel across industry segments, marking its 10th Annual Awards in 2023.



**"My event experience at CPHI & PMEC India 2023 was dynamic and insightful, filled with valuable networking opportunities, exposure to cutting-edge pharmaceutical advancements, and engaging discussions with industry leaders. It was a rewarding and enriching experience."**

**Samir Rupareliya**, Senior Director - External Manufacturing at Jubilant Ingrevia Ltd.

# Our commitment to a sustainable CPHI & PMEC India 2023

At CPHI & PMEC India 2023, sustainability was paramount. We minimized printed materials, promoted a paperless experience, and focused on energy efficiency in sustainable packaging. We prioritized using eco-friendly materials in promotions and worked with caterers to donate surplus food, reducing waste and supporting local communities.





# CPHI

## Awards 2023

# At the heart of Pharma

## Congratulations to all India Pharma Awards 2023 Winners



**TCS ADD™ Platform**  
Excellence in Ancillary  
Pharma Services



**Pfizer Health Care India  
Private Limited, Vizag**  
(Special Recognition)  
Excellence in Health and  
Safety of Employees



**P&G Health's Neurobion**  
Excellence in Marketing



**Ross Process Equipment  
Pvt. Ltd.**  
(Special Recognition)  
Excellence in  
Pharmaceutical Machinery



**Glenmark Pharmaceuticals Ltd.**  
Excellence in Sustainability



**Zydus Lifesciences Ltd.**  
Pharma Innovation  
of the Year



**Centrient Pharmaceuticals  
India Private Limited**  
Excellence in  
Make in India initiatives



**TCS ADD™ Platform**  
Excellence in use  
of Technology



**Laurus Labs Ltd.**  
Excellence in  
Operations



**Centre For cGMP,  
MAHE, Manipal**  
Excellence in  
Quality Assurance



**Cipla**  
Excellence in  
Patient Outreach



**TCS ADD™ Platform**  
Sun Pharmaceutical  
Industries Limited



**Zenara Pharma Pvt. Ltd.**  
(Special Recognition)  
Excellence in R&D



**Subodh Priolkar**  
(Jury Special Recognition)  
Lifetime Achievement  
Award



**Klimapharm Technologies**  
(Informa Markets in India  
Initiative Recognition)  
Emerging Cleanroom  
Projects & Solutions

CPHI stands as a comprehensive platform, unveiling the latest advancements, technologies, and trends in the dynamic realms of the pharmaceutical and healthcare sectors.

The show is divided in the following zones:

### API

The premier platform for exhibitors to showcase a diverse range of active pharma ingredients (APIs) and raw materials.

### Finished Dosage

Showcasing finished dosage forms, ranging from tablets and capsules to injectables and creams. This zone brings together industry leading manufacturers and suppliers, offering a comprehensive range of high-quality pharma products.

### Excipients

Uniting leading manufacturers and suppliers of excipients to offer a comprehensive array of ingredients crucial for pharma production. Showcases a wide range of excipient solutions, from binders and fillers to coatings and more, contributing to drug stability and efficacy.

### Fine Chemicals & Intermediates

Focused on the production and innovation of high-value specialty chemicals crucial to the pharma industry. Here, exhibitors showcase advanced chemical solutions, including intermediates, reagents, and custom synthesis services.

### Natural Extracts

Spotlight your innovative extract solutions from botanical, herbal, and natural sources. With a focus on cutting-edge research, sustainable practices, and quality assurance, this zone connects you with new audiences to expand your network and drive your business forward.

PMEC India offers a specific highlight on Pharma Machinery and Equipment, Packaging, Equipment and Supplies, Process Automation & Controls, Testing and Measurement, Validation, Automation & Robotics, Processing Equipment, RFID companies, and many more segments under one roof.

The show is divided in the following zones:

### Machinery

This segment dedicated to robotics and automation brings all aspects of machinery, from fluid to preparation, logistics, purification, packaging, and environmental protection as well as automation equipment, robotics, and engineering together.

### Clean Room

This segment is dedicated to pharma professionals showcasing clean clothes & materials, air filters, clean air-conditioning, stainless-steel equipment, cleanroom engineering design, cleanroom certifications, and more.

**“One of the most remarkable events in the Indian pharma industry. One can gain an idea of the length and breadth of the Indian pharma industry, starting from Excipients, APIs, formulations, CROs, CMOs, production, packaging, marketing; a whole 360-degree idea can be understood. And, of course, we can network with the right companies throughout the entire lifecycle. For everyone in pharma, there will be something far more exciting awaiting at CPHI.”**

Deepak Chaudhary, Business Strategy,  
Zydus Lifesciences

Book your stand consultation at:

[cphi.com/india/exhibit](https://cphi.com/india/exhibit)

# THANKS TO OUR PARTNERS

CPHI & PMEC India  
Registration & Welcome Partner



CPHI & PMEC India  
Badge Partner



CPHI India Bag Partner



PMEC India Lanyard Partner



PMEC India Bag Partner



Knowledge Partner



## Media Partners



## Association Partners



Book your stand  
consultation at:

[www.cphi.com/india](http://www.cphi.com/india)



28 – 30 November 2023 | India Expo Center, Greater Noida, Delhi NCR

# South Asia's largest pharma event

One venue, over 45,000 professionals, endless opportunities! CPHI & PMEC India offers unlimited opportunities! It's the ultimate platform to expand your business, amplify visibility, forge invaluable connections, and generate top-notch leads in India and beyond.



**50,000+**  
Attendees



**120+**  
Attendee countries



**2000+**  
Exhibiting companies



**120,000+**  
m<sup>2</sup>

## Contact

### International enquiries:

[salesoperations@informa.com](mailto:salesoperations@informa.com)

### For Partnership Opportunities:

CPHI: Shruti Save | E: [shruti.save@informa.com](mailto:shruti.save@informa.com)

PMEC: Sameer Matkar | E: [sameer.matkar@informa.com](mailto:sameer.matkar@informa.com)

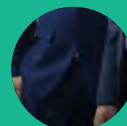
### For Marketing Opportunities:

Dheeresh Bangera | E: [dheeresh.bangera@informa.com](mailto:dheeresh.bangera@informa.com)

Mahesh Verma | E: [mahesh.verma@informa.com](mailto:mahesh.verma@informa.com)



@CPHI #CPHIIndia #PMECIndia



Book your stand consultation at: [GotoCPHI.com/india](https://GotoCPHI.com/india)